1. Welcome and Introductions

2. Approval of Board Minutes

3. Burning Flame Award

4. Head of School and Academy Leader Report
   a. Off-Track Students Update

5. Head of Operations Report
   a. Enrollment and Recruitment

6. Finance

7. Accountability and Development
   a. Renewal Update
   b. Board Development

8. Adjournment

9. Executive Session
October 2018
Board Report

Head of School and Academy Leader Report
Off-Track Update

- October Student Academic Support Meetings-Guidance Counselors and Academy Leaders (off-track, regents push, and advance regents push)
- On-going parent meetings
- Updated Transcripts- Decrease of off track students in all grade levels

Head of Operations Report
Recruitment and Enrollment

Recruitment:

- **Virtual Outreach**
  - RSVP Link on WCS website
    - 21 RSVP’s for 11/3 as of 10/29
    - 3 RSVP’s for 12/1 as of 10/29
  - Event on Facebook Page for Open House 11/3
  - Flyer posted on Instagram for Open House 11/3
  - Mail Chimp Campaign sent to -
    - Middle School students from the HS Fairs, recent calls and Open Houses
    - Parents that have RSVP’d to our next open house
    - Parent coordinators and guidance counselors from our feeder schools
    - DYCD - Beacon and Cornerstone organizations

- **Physical Outreach**
  - Visited DOE Family Enrollment Centers -
    - Long Island City
    - Downtown Brooklyn
    - Lower East Side

- **Fairs Attended**
  - Wednesday, October 24 - East New York Middle School of Excellence High School Fair - 44 signed in
  - Saturday, October 27 - Schoolfest @ MS 126 - 7 signed in
  - Monday, October 29 - In House High School Fair at Fort Greene Preparatory Academy - 58 signed in

- **Upcoming Outreach**
  - 10/30/18
    - CBOs in Williamsburg/Bushwick
      - Ridgewood Bushwick Youth Center
• Wediko Children Services
• Beacon Community Center - SCO
• El Puente Beacon Program de Williamsburg
• North Brooklyn YMCA
• Brevoort Houses Cornerstone

• NYC Parks Dept Rec Centers
  • Metropolitan Recreation Center
  • McCarren Play Center

• Local businesses
• Local places of worship
  ○ 11/3/18
  • Monthly Open House at WCHS

Enrollment as of 10/30/18:

<table>
<thead>
<tr>
<th></th>
<th>Powerschool</th>
<th>ATS</th>
<th>FTE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>939</td>
<td>940</td>
<td>921.65</td>
</tr>
</tbody>
</table>

Weekly Enrollment Data
(a) current enrollment based on FTE and ATS
(b) how many are students that never attended
(c) how many students discharged in the week prior
(d) how many applications are in process but not fully enrolled
(e) how many students on the waitlist

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>FTE</td>
<td>921</td>
<td>921</td>
<td>922.63</td>
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<tr>
<td>ATS</td>
<td>949</td>
<td>946</td>
<td>939</td>
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<td>939</td>
<td>941</td>
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<td>Never Attended</td>
<td>35</td>
<td>26</td>
<td>18</td>
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<td>Discharged the Prior Week</td>
<td>8</td>
<td>3</td>
<td>3</td>
<td>3</td>
<td>2</td>
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<tr>
<td>Admitted the Prior Week</td>
<td>5</td>
<td>2</td>
<td>4</td>
<td>3</td>
<td>2</td>
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<tr>
<td>Applications in Process</td>
<td>8</td>
<td>6</td>
<td>7</td>
<td>5</td>
<td>5</td>
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<tr>
<td>Waitlist</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>2</td>
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Finance

WCHS Financial Update
October 30, 2018

As of September 30, 2018, total collected revenue for the period is $4,204,746 million and total expenses for the period is $3,292,995 million.

Total excess of revenue over expenses as of September 30, 2018 is 911,751.

<table>
<thead>
<tr>
<th>Total Assets</th>
<th>$14.3million</th>
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<tr>
<td>Total cash</td>
<td>$9.7</td>
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<tr>
<td>Total Fixed Assets</td>
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<td>Building Deposit</td>
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<tr>
<td>Total Liabilities</td>
<td>$10.6(*)</td>
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* Primarily – Deferred Rent of $8,694,860 million.